ONLINE PROCUREMENT

Supplier Portal

The free Portal to find new Clients

DIGITALPA
We develop Innovation and Efficiency

Behind every product or service, there is always a great supplier

The **Online Procurement Supplier Portal** was created to connect Suppliers and Buyers, ensuring excellent opportunities and advantages to both.

DigitalPA, leader in e-Procurement for over twenty years, has always supported companies and public administrations in developing their potential and optimizing purchasing activities to achieve success.

THE SUPPLIER NETWORK WITH WINNING NUMBERS

More than 250K
sourcing events

€ 40 Billion
of spending managed

Over 10K
new collaborations
Supplier/Buyer

ZERO
costs for creating your own
Busines Profile

Onboarding
The first step to growing your business

The process of creating your Business Profile is free, simple, and fast.

The Supplier Portal collects all the information and data essential for a thorough assessment Buyer's side.

Suppliers can use the Portal as a promotional channel to gain visibility and show off their strengths. An intelligent **workflow guides the supplier step by step** in entering company data and documents.

At the same time, a smart alert system informs users in case of errors assuring vendor profiles are complete.

CPOs are always running scouting activities to identify the best suppliers for different services and product areas related to their business. A good reason why Suppliers Business Profiles need to be constantly updated, as they represent a true photograph of company skills and strengths.

The Supplier Portal sends notifications and update requests whenever the expiration date of documents approaches: the goal is to assure a transparent process in the Sourcing process assuring traceability and complete information.

Why a FREE tool? We want to grow our supplier's network creating a large number of collaboration opportunities between Buyers and Suppliers increasing competitiveness, savings, and the quality of the overall source-to-pay process.

Safety first

The Supplier Portal is fully integrated with Buyers' tools such as Online Procurement. Both solutions are developed to ensure full data protection.
All information and documents available in the platform are stored according to information security and confidentiality protocols guaranteed by DigitalPA and by our **ISO IEC 27001** certification.

High standards are applied to all processes managed within Online Procurement, including onboarding and tendering phases, in which the secrecy of proposals is key to ensure fair competition and transparency during the assessment.

Each Supplier has a dedicated area available in every Online Procurement platform.

A specific area of the platform is dedicated to proposal sending: featuring an intuitive and easy-to-use interface is designed to avoid errors and provide automatic verification.

Moreover, this dedicated area guarantees the security and legal validity of the proposals, according to our exclusive procedure called **Secure Digital Proposal ©**, copyrighted by DigitalPA both nationally and internationally.

Develop a successful Supplier/Buyer partnership

When evaluating supplier proposals, most Buyers go beyond the typical analysis of suppliers related to quantity and costs. Buyers are looking for suppliers looking for long-term collaboration, and able to adapt to the mission of their client and a constantly changing market.

With digital procurement and artificial intelligence driving business change globally, Buyer Companies are constantly defining and improving procedures and relationships with suppliers.

Being present on the market and open to new long-lasting collaborations is key to impress potential clients.

Collaborations can have a mutually beneficial financial impact on the success of the company's performance.

Qualify your Company

The onboarding process has never been easier thanks to a clear interface, a guided system, and support tools such as manuals and video guides.

Gain visibility

Through your Business Profile, you will be able to highlight your company strengths and what sets you apart.

Grow your business

Buyers from different sectors are already taking part in our Online Procurement network and are running daily scouting activities provided by the Supplier Portal.

⊘NETWORK**PA**

Find out about opportunities in the italian public sector

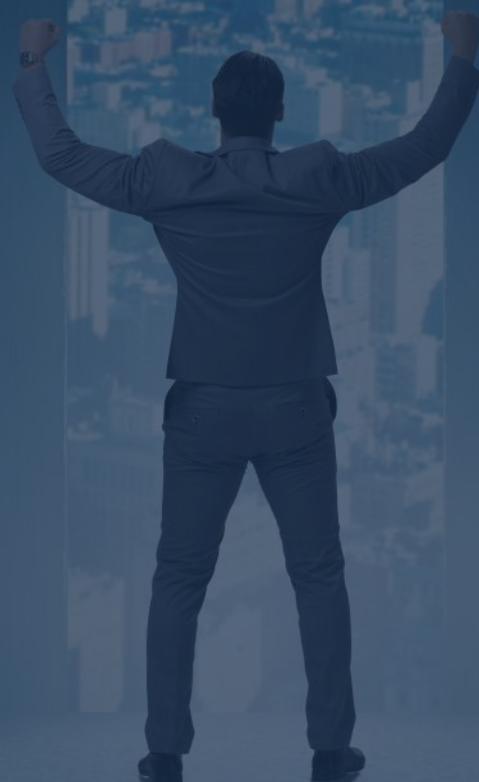**Registration on the Supplier Portal is free of charge via NetworkPA.**

NetworkPA is the largest procurement network in Italy, with constantly growing numbers - more than 1000 public administrations and companies are already part of the network.

SIGN UP SIMULTANEOUSLY to multiple Supplier Registers, enter your registration details once and replicate them across different suppliers' lists with a single click.

REVIEW MORE THAN 4.000 TENDERS always updated thanks to the connection with main tender databases in Italy

MONITOR TENDERS AND QUALIFICATIONS through a single dashboard on Desktop and App.

Find out more on **www.networkpa.it**

Always alongside Suppliers

We want to be a valuable business partner able to understand your needs and support you in an immediate and real way.

How? Helping you manage the collaboration processes with the clients you found through our Online Procurement Supplier Portal.

We offer Suppliers a team of skilled consultants to **support you during Business Profile setup** making sure you avoid any issue related to the qualification within the platform.

DigitalPA also offers **consultancy services** to companies aiming to participate in complex purchasing procedures or simply, to companies needing professional support.

Our team of experts is also available for **training courses** regarding e-Procurement and how to make the best out of our software.

Online Procurement is a project designed and developed by

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